



FULL POTENTIAL
HOW TO PERFORM BEST UNDER
PRESSURE

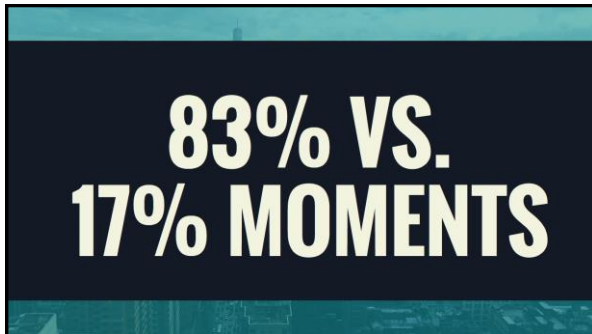
Steve Gutzler
President, Leadership Quest



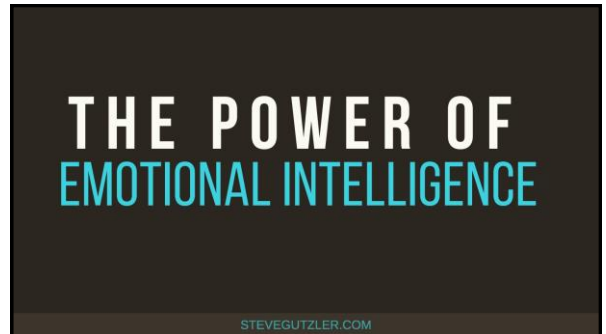
LEADERSHIP IS:
POSITIVE INFLUENCE, IMPACT, AND
INSPIRING OTHERS TO GREATNESS

"A LEADER IS SOMEONE WHO DEMONSTRATES
what is possible."

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**83% VS.
17% MOMENTS**



**THE POWER OF
EMOTIONAL INTELLIGENCE**

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5 LEADERSHIP SHIFTS
CONTINUE TO OPERATE
AT YOUR FULL POTENTIAL



1. SHIFT FROM VICTIM → LEADER

"Victims talk about people and problems.
Leaders talk about **possibilities and solutions.**"

2. SHIFT FROM B&W VISION → HD

"Vision is a picture of the future
that creates passion in the present."

3. SHIFT FROM ACTIVITY → ACCOMPLISHMENT

"Focus on your MVPs-
Most Valuable and Profitable use of time"

GO
MVP ACTIVITIES
(Most Valuable and Profitable)

STOP
TRIVIAL, LOW VALUE ACTIVITIES

4. SHIFT FROM BEING SMART → SMART & HEALTHY

"Fill your
3 Buckets"

5. SHIFT FROM FAST → FINISHING

SUMMIT & FINISH



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